

OUR STORY

The Centralized Services Division, commonly known as “the WTG Hub”, was formed in 2007 as a division of Old Republic Title Company. Our purpose is to fulfill the needs of REO customers who seek disciplined, responsive and proficient title and settlement services initiated through a single point of contact. Our business model allows our direct offices and agency partners to benefit from increased revenue and the opportunity to build new relationships with local realtors and lenders.

OUR PLAN

The WTG Hub is uniquely positioned to route orders and provide tailored solutions to our clients on a national basis. Our plan serves not only individual consumers but also the needs of our REO disposition clients. In doing so, we provide a single point of communication, placement and reporting of title products and closing services from direct offices or authorized agents of Old Republic Title, as appropriate.

OUR SUCCESS

The WTG Hub and its affiliated service partners have been consistently ranked in the top three settlement and title service providers by a major GSE since 2009. During this time Old Republic Title has directed and successfully processed over 30,000 REO transactions.

We have learned that our mutual success is dependent on three factors: 1) centralizing communication, curative resolution and reporting responsibilities, 2) leveraging the expertise of local service providers, and 3) providing the opportunity for local operations to retain nearly all of the premiums generated from their closings.

YOUR OPPORTUNITY IS OUR GOAL

Simply stated, we seek service partners with solid reputations and established networks to help us maintain the service rankings we have earned. In addition to REO sales, we have expanded our model to include other product / service types such as deeds in lieu, short sale coordination and refinance transactions that fulfill the regional needs of our clients. New business opportunities are developed by the Hub through its own sales efforts, leads generated from county based sales representatives and through referrals from Old Republic Default Management Services (ORDMS).

COST TO YOU

The HUB incurs costs which are covered by an invoice for service fee and charged to our service provider. This amount varies and is dependent on the type of service(s) the HUB provides.

CALL TO ACTION

We invite you to contact Brenda Donath or Shawn Decker to discuss this opportunity in greater detail. Thank you and please contact us with questions.

Brenda Donath

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